

Attachment A

**HELP USA's NYC Homeless Shelters
Reduction in 'Per Placement' Shelter Costs
Group A (2005) vs. Group B (2006)***

Facility	Length of Stay (Group A)	Length of Stay (Group B)	Reduction in Length of Stay	Per Diem Rate	Cost Per Placement (Group A)	Cost Per Placement (Group B)	Savings per Placement	Cost Reduction (Percentage)
HELP I	349	181	168	\$60	\$20,940	\$10,860	\$10,080	48%
Morris	376	178	198	\$60	\$22,560	\$10,680	\$11,880	52%
Crotona Park	307	224	83	\$60	\$18,420	\$13,440	\$4,980	27%
Wards Island	475	250	225	\$51	\$24,225	\$12,750	\$11,475	47%
Brownsville	324	192	132	\$65	\$21,060	\$12,480	\$8,580	41%

*This table summarizes the length of stay and per placement shelter costs for two groups of clients. Group A is comprised of all those clients who were in residence at a specific site on December 31, 2005 and then went on to secure permanent housing. Group B is made up of those clients that entered a HELP site between July 1, 2006 and December 31, 2006 and were then placed into permanent housing. HELP USA began implementing a comprehensive set of new performance management strategies in January 2006; clients from Group A entered a HELP facility prior to the implementation of these strategies; Group B entered after these strategies had been put in place.